





Company Profile



- Excellent Track record for over 25 years
- Amongst Market leaders in its field in Cyprus
- Pioneering
- Product Diversification
 - Demari Property Management and Services
 - Demari Wellness and Spa Satisfy clients' needs without compromising standards of service and quality







- 01 Demari Kyklades 2005
- 02 Demari Kyklades 2005
- 03 Demari Wellness Spa









Mission Statement

- Demari is dedicated to the creation of quality residential properties in which customers can fulfil quality lifestyle expectations.
- In pursuing this objective the company is responsible and fair, and uncompromising in the pursuit of quality and consistency.

Demari Kyklades 2005

02 Demari Rea 2010

03 Demari Rea 2010







- 01 Demari Rea 2010
- O2 Demari Concealed Solar Collectors and Thermal Storage in Flats with Roof Gardens



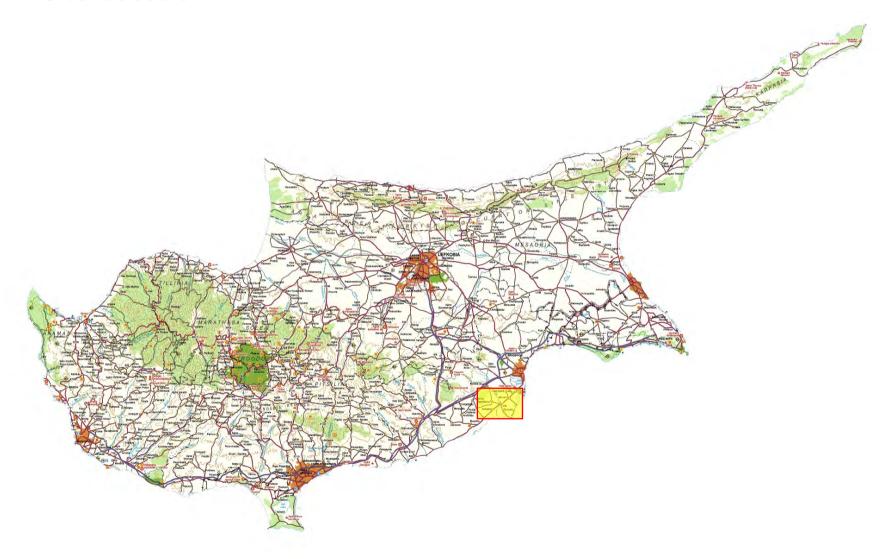
Goals/ Aims

- To create appropriate environments for those seeking a modern lifestyle in a setting of fine craftsmanship and detail.
- To preserve its construction quality and excellent customer service.
- To foster a name for integrity, excellent service, inspired architecture and interiors and overriding concern for energy efficiency.
- To deliver to its investors a high rate of return within a short timescale.
- To achieve widespread consumer, financial industry, and community confidence in order to promote long term growth.





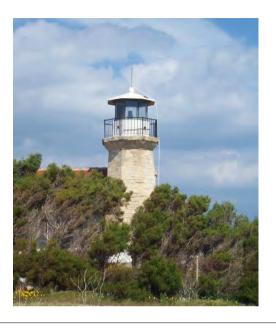
Site Location















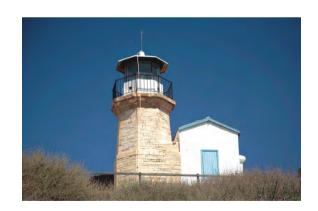
- Pervolia Lighthouse Regina's Tower Pervolia Church











- Pervolia Church The Promontory Another View of the Lighthouse







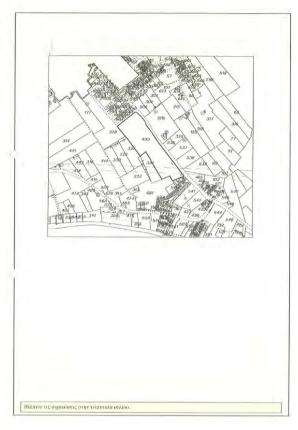




- Nearest beach
- Long views over adjoining fields Nearest beach at Sunset 02
- 03







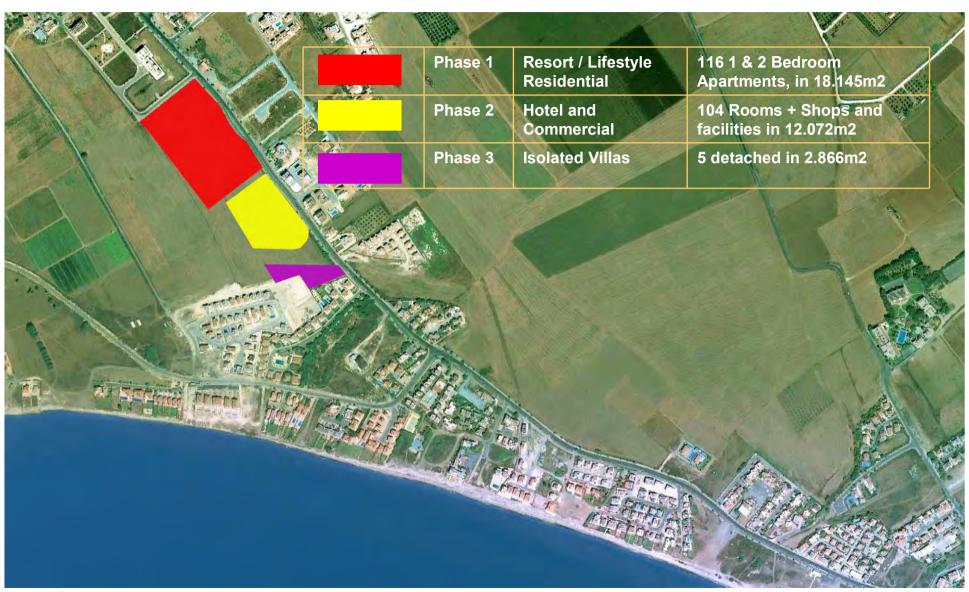
Overview of the Proposed Development

- In order to facilitate its Development, the site has been subdivided into 3 plots, each representing one stage of development.
- The full ownership of the land belongs solely to Demari Developers as on the attached Title.
- The overall development envisages a combination of Residential Properties, a Boutique Hotel and a number of isolated Villas.



Project Phasing





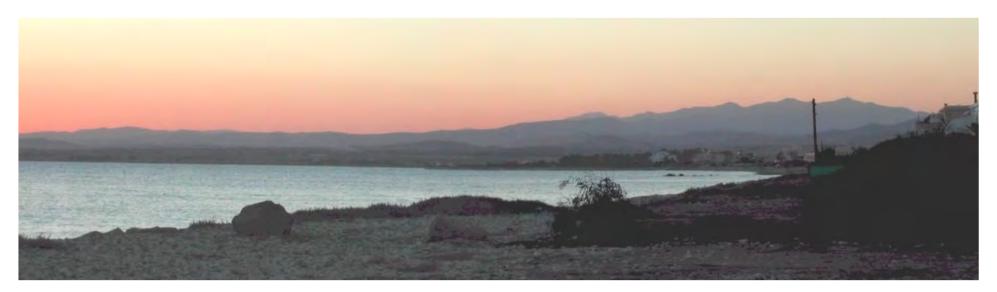




Site Plan of All Phases







01 Pervolia Coast at Dusk

Architectural Approach

- To produce contemporary, energy efficient and functional buildings with a long service life and with a neutral timeless aesthetic.
- To emulate the Mediterranean way of life, with indoor and outdoor space merging, but with modern durable, low maintenance and high performance materials.
- To maximize the benefits derived from the setting with long views to the sea and inland
- To capitalize on the benefits of the Local Climate.
- To animate the whole development with the interplay of various mixed uses
- To appeal to a wider audience derived from diverse backgrounds, age groups and lifestyles



Underlying Philosophy

- Phased Development, to mitigate initial capital outlay
- Multiple mixed uses (commercial, residential, leisure and hotel services) which can reinforce, promote and benefit each other
- Flexibility of Design and Use to enable each Phase of Development to work autonomously, but ultimately in unison with other stages.
- Flexibility in adaptation for future changes in trends
- Wide appeal to diverse age and lifestyle groups
- Highly functional
- Aim for High income generation for owners







Project Strategy

- Attractive contemporary and functional architecture
- Timeless Aesthetic
- Energy Efficient
- Durable
- Efficient use of resources

Initial Cost control by Phasing Development

Mixed uses promoting each other

Flexibility in Use

Product Diversity (mixed uses)

Risks minimization (mixed uses)

High yield for all involved



Principles of the Overall Design



1. Saving Resources



- The **buildings and common services** at the complex are designed and situated so that the sun, an abundant resource in our area, illuminates and warms them for the maximun number of hours in the winter, but keeps them shaded in the summer.
- Managing water resources (grey water reuse) and selective Planting of native Xeriscape plants and ground covers to create rich but environment friendly Landscaping for the project.



2. <u>Sustainable use of materials</u>

 Use of non-polluting materials which, during their production, use and after their useful life, are neither harmful to people nor the environment where they are located



Principles of the Overall Design







Health is the special theme of this Project:

The climate, the surroundings and the infrastructures of the proposed complex aim towards a full, active and healthy life. Outdoor and indoor fitness /cardio circuit, spa, saunas, areas of relaxation, physiotherapy, heated pools, games fields etc., together with the Golf Course nearby natural spots nearby are all conducive to this theme.

4. <u>Intelligent design</u>



- Integrating our designs into the surroundings is another element that differentiates the project. The project must integrate with the landscape and should not interrupt the beauty of the location.
- The design of the overall project stands out for its soft, Mediterranean lines, as well as for the architecture of low contemporary buildings with an interplay of external and internal spaces.



Principles of the Overall Design





5. <u>Unique Surroundings</u>

- The pleasant climate in a natural environment creates a special ambiance where there are no extremes or sudden changes of weather conditions and only moderate rainfall. It is the perfect place to enjoy the surroundings and nature. The mean annual temperature is 20 degrees and there are around 300 days of sun per year.
- The project is lies only about 600 metres from the centre of Pervolia where one can find all the services they may need: banks, shops, restaurants.
- Contrary to most other Mediterranean resorts, the shoreline at Pervolia is unspoiled, remaining mostly in its natural state by virtue of the Legislation for the Protection of Cyprus Shorelines



PHASE A: DEMARI ERATO RESORT Life Style Apartments





Για να καταστεί δυνατή η εξέταση της Ιεραρχικής Προσφυγής θα πρέπει να καταβάλετε στο γραφείο της Πολεοδομικής Αρχής τα δικαιώματα που έχουν καθοριστεί για τις Ιεραρχικές Προσφυγές, με βάση τους περί Πολεοδομίας

και Χωροταξίας (Δικαιώματα) Κανονισμούς του 2005 (Κ.δ.Π. 119/2005) και να επισυνάψετε αντίγραφο της απόδει-

προθεσμία, αντιγράφου της Προσφυγής στην Πολεοδομική Αρχή.

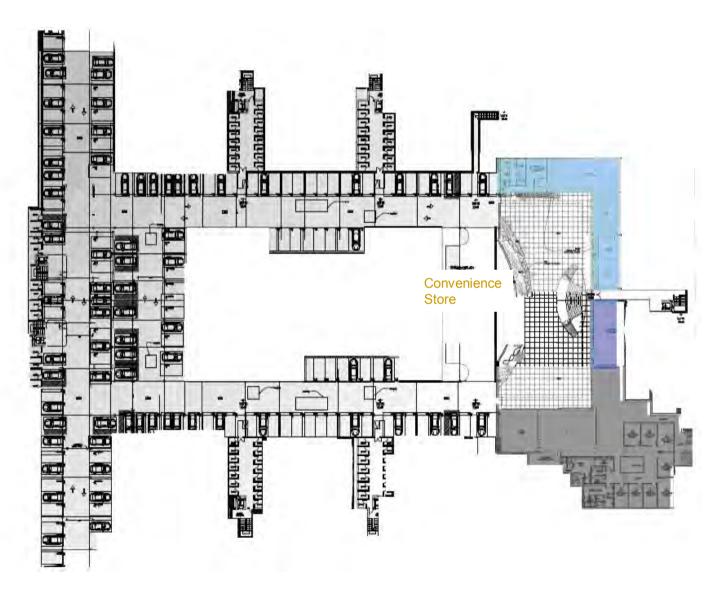
ξης στην Ιεραρχική Προσφυγή που θα υποβληθεί στο Υπουργείο Βοωτερικών.

- Planning Permission valid until 27-04-2016
- 15 Minutes from Larnaca Airport
- 300 Meters to the Beach
- 116 units of 1 & 2 Bed Apartments
- Wellness and Spa Centre
- Large Outdoor Swimming Pool
- Outdoor games areas
- Underground Parking and Storage Facilities
- Excellent potential for income from Seasonal rents



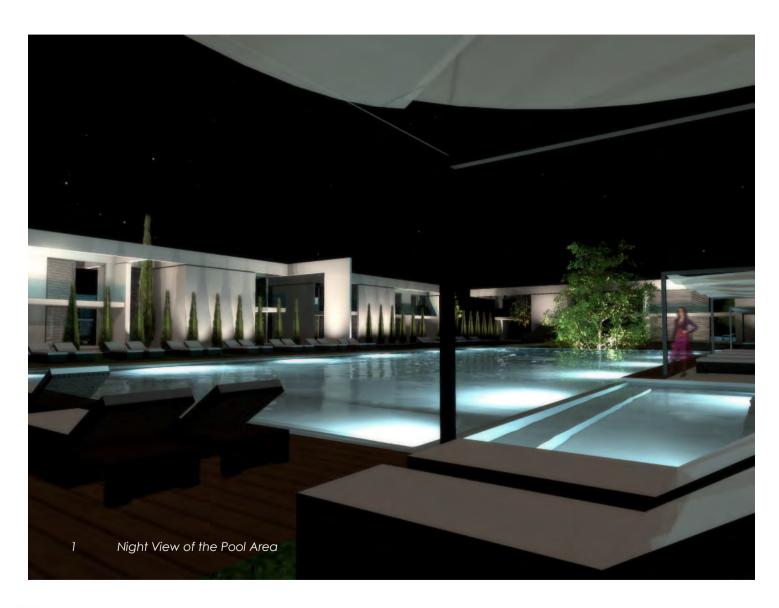
Phase A Underground Carpark & Facilities























General View of Pool Area with Lower Level Restaurant in the foreground







1 View Into the Lower Level Restaurant







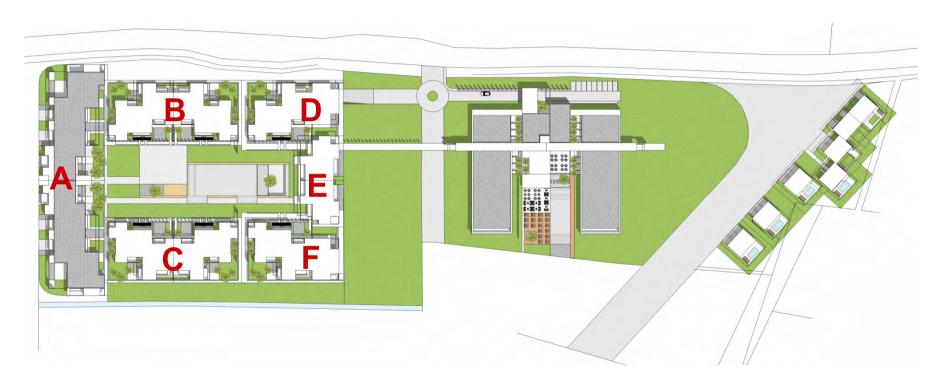
Aerial View Of Phase A with Phase
 B (Hotel) in the background
 Aerial View of Phase A







Proposed Site Plan



PHASE A 116 Apartments in 6 Blocks A-F PHASE B 104 Room Hotel with public Commercial Areas PHASE C 7 Isolated Villas

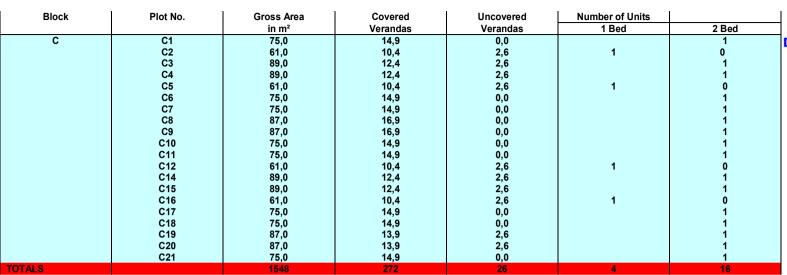


PHASE A - PRELIMINARY NUMBER OF UNITS AND SCHEDULE OF AREAS



Plot No.	Gross Area in m² 74,0	Covered Verandas 12,6	Uncovered Verandas	Number of Units 1 Bed	2 Bed
	74.0	40.6			
4.0			1,8		1
A2	75,0	12,6	0,0		1
A3	61,0	14,0	0,0	1	0
A4	87,0	15,0	0,0		1
					1
					1
	87,0	14,0			1
	61,0	10,4			1
				1	0
	61,0				1
					1
					1
					1
					1
					1
					1
	75,0				1
					1
					1
					1
				1	0
	87,0				1
					1
		15,5			1
					1
					1
					1
				1	0
					1
					1
					1
					1
					1
					1
					1
A36	78,0 2724	12,5		4	1 32
			,		JZ
Plot No.					
			Verandas	1 Bed	2 Bed
			0,0		1
				1	0
			2,6		1
					1
				1	0
					1
					1
					1
					1
					1
					1
				1	0
			2,6		1
			2,6		1
			2,6	1	0
					1
			0,0		1
			2,6		1
B20	87,0	13,9	2,6 0,0		1
B21	75,0	14,9			1
	A5 A6 A7 A8 A9 A10 A11 A12 A13 A14 A15 A16 A17 A18 A19 A20 A21 A22 A23 A24 A25 A26 A27 A28 A29 A30 A31 A31 A32 A33 A34 A35 A36 Plot No. B1 B2 B3 B4 B5 B6 B7 B8 B9 B10 B11 B12 B14 B15 B16 B17 B18 B19	A5 87,0 A6 87,0 A7 87,0 A8 61,0 A9 61,0 A10 61,0 A11 61,0 A11 61,0 A12 87,0 A13 87,0 A14 87,0 A15 87,0 A16 61,0 A17 75,0 A18 74,0 A19 74,0 A20 75,0 A21 61,0 A22 87,0 A22 87,0 A23 87,0 A24 87,0 A25 87,0 A26 61,0 A27 61,0 A27 61,0 A28 61,0 A29 61,0 A29 61,0 A30 87,0 A31 87,0 A31 87,0 A32 87,0 A34 61,0 A35 75,0 A36 78,0 B10 75,0 B2 61,0 B3 89,0 B4 89,0 B5 61,0 B6 75,0 B7 75,0 B8 87,0 B9 87,0 B10 75,0 B11 75,0 B11 75,0 B11 75,0 B11 75,0 B12 61,0 B11 75,0 B11 89,0 B15 89,0 B16 61,0 B17 75,0 B18 89,0 B17 75,0 B19 87,0 B10 R17 75,0 B11 75,0	A5	A5 87,0 15,5 0,0 0 A6 87,0 15,5 0,0 0 A7 87,0 14,0 0,0 0 A8 61,0 10,4 0,0 0 A9 61,0 10,4 0,0 0 A11 61,0 10,4 0,0 0 A12 87,0 14,0 0,0 0 A13 87,0 15,5 0,0 0 A14 87,0 15,5 0,0 0 A15 87,0 15,5 0,0 0 A16 61,0 10,4 0,0 0 A17 75,0 12,5 0,0 0 A18 74,0 12,5 1,8 A18 74,0 12,5 1,8 A19 74,0 12,6 6 A21 61,0 14,0 0,0 0 A22 87,0 15,5 0,0 0 A24 87,0 15,5 0,0 0 A24 87,0 15,5 0,0 0 A25 87,0 15,5 0,0 0 A26 61,0 10,4 0,0 0,0 A27 61,0 0,0 A28 61,0 10,4 0,0 A29 A31 87,0 15,5 0,0 A24 A31 87,0 15,5 0,0 A24 A32 87,0 10,4 0,0 A25 A33 87,0 10,4 0,0 0,0 A33 87,0 10,4 0,0 0,0 A33 87,0 10,4 0,0 0,0 A34 A34 61,0 10,4 0,0 0,0 A33 87,0 14,0 0,0 A34 A34 61,0 10,4 0,0 0,0 A34 A34 61,0 10,4 0,0 0,0 A34 A34 61,0 10,4 0,0 0,0 A34 A35 75,0 12,5 0,0 A34 61,0 10,4 2,6 B8 A39,0 12,4 2,6 B8 A39,0 12,4 2,6 B8 A39,0 12,4 2,6 B8 A37,0 16,9 0,0 B9 87,0 14,9 0,0 B9 87,0 14,9 0,0 B9 87,0 14,9 0,0 B11 75,0 14,9 0	A6 87,0 15,5 0,0 0 A6 87,0 15,5 0,0 0 A7 87,0 14,0 0,0 0,0 A8 61,0 10,4 0,0 0,0 A9 61,0 10,4 0,0 0,0 1 A10 61,0 10,4 0,0 0,0 1 A11 61,0 10,4 0,0 0,0 1 A12 87,0 14,0 0,0 0,0 A14 87,0 0,0 A14 87,0 15,5 0,0 A15 87,0 15,5 0,0 A16 61,0 14,0 0,0 0,0 A18 74,0 12,5 1,8 A18 74,0 12,5 1,8 A18 74,0 12,6 1,0 10,4 0,0 0,0 A18 74,0 15,5 0,0 0,0 A18 74,0 12,6 0,0 0,0 A18 74,0 12,6 0,0 0,0 A18 74,0 12,6 0,0 A18 74,0 12,6 0,0 A18 A22 87,0 15,5 0,0 0,0 A22 87,0 15,5 0,0 A22 87,0 15,5 0,0 A24 87,0 15,5 0,0 A25 87,0 14,0 0,0 0,0 A26 61,0 10,4 0,0 0,0 A27 61,0 10,4 0,0 0,0 A28 61,0 10,4 0,0 0,0 A28 61,0 10,4 0,0 0,0 A29 61,0 A29 61,0 10,4 0,0 0,0 A29 61,0 A29 61,0 A29 61,0 A29 61,0 A29 61,







Block	Plot No.	Gross Area in m²	Covered Verandas	Uncovered Verandas	Number of Units 1 Bed	2 Bed
D	D1	89,0	15,2	0,0		1
_	D2	89,0	15,7	0,0		1
	D3	61,0	14,1	0,0	1 1	ò
	D4	75,0	15,0	0,0		1
	D5	75,0	15,4	0.0		1
	D6	87,0	16,7	0,0 0,0		1
	D7	87,0	16,7	0.0		1
	D8	89,0	12,6	2.6		i
	D9	89,0	13,1	2.6		1
	D10	61,0	11,5	2.6	1 1	0
	D11	75,0	15,0	0.0	· ·	1
	D12	75,0	12,6	2.7		1
	D14	87,0	13,9	2.6		1
	D15	87,0	13,9	0,0 2,6 2,6 2,6 0,0 2,7 2,6 2,6		1
TALS		1126	201,4	15,7	2	12
Block	Plot No.	Gross Area	Covered	Uncovered	Number of Units	1
		in m²	Verandas	Verandas	1 Bed	2 Bed
E	E1	75,0	15,2	0,0		1
	E2	89,0	13,3	0,0		1
	E3	89,0	13,3	0,0		1
	E4	75,0	15,2	0,0		1
	E5	87,0	16,7	0,0		1
E6 E7 E8 E9	E6	87,0	16,7			1
		75,0	12,6	2,7		1
	E8	89,0	10,7	2,7		1
		89,0	10,7	2,7		1
	E10	75,0	12,6	2,7		1
	E11	87,0	14,0	2,6		1
	E12	87,0	14,0	0,0 2,7 2,7 2,7 2,7 2,6 2,6		1





Block	Plot No.	Gross Area in m²	Covered Verandas	Uncovered Verandas	Number of Units 1 Bed	2 Bed
F	F1	89,0	15,2	0,0		1
	F2	89,0	15,7	0,0		1
	F3	61,0	14,1	0,0	1	
	F4	75,0	15,0	0,0		1
	F5	75,0	15,4	0,0		1
	F6	87,0	16,7	0,0		1
	F7	87,0	16,7	0,0		1
	F8	89,0	12,6	2,6		1
	F9	89,0	13,1	2,6		1
	F10	61,0	11,5	2,6	1	
	F11	75,0	15,0	0,0		1
	F12	75,0	12,6	2,7		1
	F14	87,0	13,9	2,6		1
	F15	87,0	13,9	2,6		1
TOTALS		1548	201,4	15,7	2	12

TOTAL ENCLOSED AREA	9076,0
TOTAL COVERED VERANDAHS	1591,4
TOTAL UNCOVERED VERANDAHS	106,5
TOTAL CONSTRUCTED AREA	10667,4
NO.of 1-BED UNITS	16
NO. of 2-BED UNITS	100

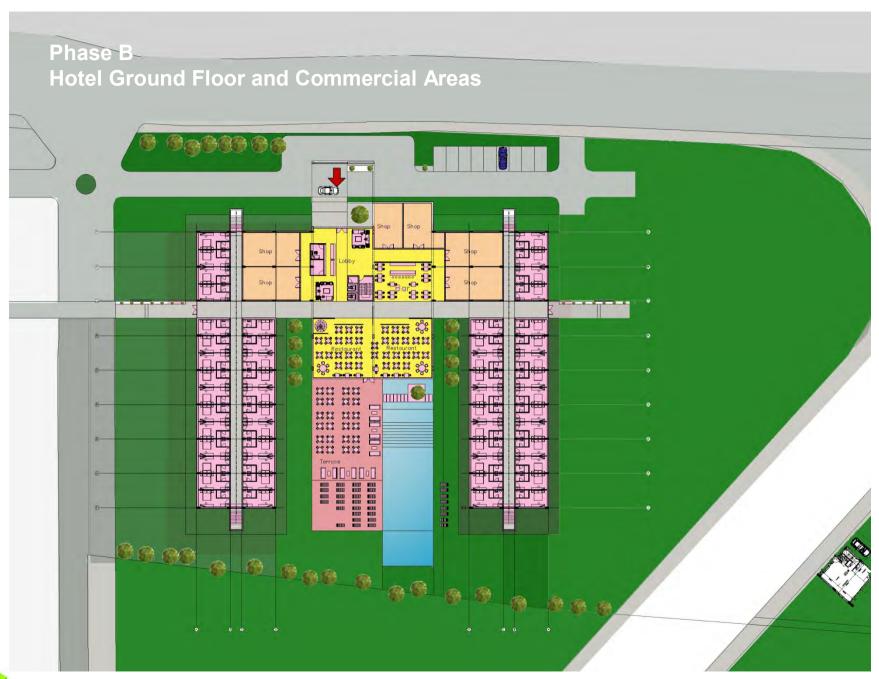






- Plans received positive response from relevant Authorities (Town Planning and Cyprus Tourism Organization) although they have not been formally submitted for Permits
- Will have its own Retail and Services section open to public
- Aim to exploit location both for Tourism and as an Airport related Hotel
- Own Facilities will coexist and supplement those of the Phase A Apartments.
- Peak Capacity can be increased by leasing Accommodation from Phase A
- Will capitalize on the "Boutique" Design attraction









Ol Cantilever over Pool Area Aerial View of Pool Area









Cantilever over Pool Area
Hotel Entrance Zone























